TOKYO MARATHON



Exhibitor Guidelines

EXPO Period February 27 (Thu.) – March 1 (Sat.), 2025

Venue Tokyo Big Sight, South Exhibition Halls

1st Application Period Augsut 30 (Fri.) –

October 31 (Thu.), 11:59 p.m. (JST), 2024

2nd Application Period November 1 (Fri.) -

November 15 (Fri.), 11:59 p.m. (JST), 2024

^{*}Regardless of application period, applications will be closed once the planned number of slots is filled.



INDEX

| P. 01 | Event Overview | | |
|----------|--|--|--|
| P. 02-03 | Tokyo Marathon EXPO Stats | | |
| P. 04 | Tokyo Marathon EXPO 2025 Venue | | |
| P. 05 | Tokyo Marathon EXPO 2025 Zoning | | |
| P. 06 | Exhibition Overview / Fees | | |
| P. 07 | Standard Booths (Layout) | | |
| P. 08-09 | EXPO Exhibition Application | | |
| P. 10 | Standard Booth Regulations / Precautions | | |
| P. 11 | EXPO Exhibition Application Precautions | | |
| P. 12 | Schedule | | |
| P. 13 | Terms of the Exhibition Agreement | | |
| | | | |
| P. 14-16 | Frequently Asked Questions | | |

Tokyo Marathon EXPO 2025 Outline

The Tokyo Marathon EXPO 2025 will be held at Tokyo Big Sight prior to the Tokyo Marathon 2025 over a three-day period: February 27 (Thu.), 28 (Fri.), March 1 (Sat.), 2025.

The theme of this year's marathon centers around enthusiasm, with the keyword "SPARK!" to bring the excitement.

Each and every individual who ascends to the stage that is Tokyo Marathon has their own motivation, and we hope to encourage them in a way that will ignite their hearts.

As the Tokyo Marathon EXPO 2025 will be an opportunity for visitors to first experience Tokyo Marathon and also enjoy Tokyo at large, so we are on the lookout for exhibitors who can introduce visitors to items and services that will lead them to various lifestyles through the sale of the latest sports gear and apparel as well as experiences that will "spark excitement" in our visitors.

Placing focus on the exhibitions of our Tokyo Marathon 2025 Official Partners, won't you join us as we spread the joy of running?

We look forward to the participation from the enterprises and groups of various genres that visitors can enjoy regardless of age, gender, nationality, etc.

Event Overview

Venue Tokyo Big Sight, South Exhibition Halls

South Hall 1 / South Hall 2 / South Hall 3 / South Hall 4

3-11-1 Ariake, Koto-ku, Tokyo

Nearest Stations: Kokusai-Tenjijo Station (Rinkai Line)

Tokyo Big Sight Station (Yurikamome Line)

● 1st Application Period August 30 (Fri.) – October 31 (Thu.) 11:59 p.m. (JST), 2024

2nd Application Period November 1 (Fri.) – November 15 (Fri.) 11:59 p.m. (JST), 2024

● EXPO Period February 27 (Thu.) – March 1 (Sat.), 2025

*February 27 (Thu.) and 28 (Fri.) 10:00 a.m. – 9:00 p.m. (JST) [entry closes 8:30 p.m.]

*March 1 (Sat.) 10:00 a.m. - 6:00 p.m. (JST) [entry closes 5:30 p.m.]

● Construction Setup: February 25 (Tue.), 2025, 1:00 p.m. - 9:00 p.m. [Provisional]

February 26 (Wed.), 2025, 9:00 a.m. – 9:00 p.m. [Provisional]

Removal: March 1 (Sat.), 2025, Event Closing – 9:30 p.m. [Provisional]

Contact

Tokyo Marathon EXPO 2025 Office

[Contact Hours: 10:00 a.m. (JST) - 5:00 p.m. (JST) *Except weekends and national holidays]

e-mail: expo@tokyo42195.org

Tokyo Marathon EXPO Stats

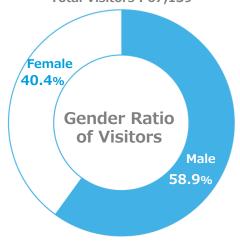
* According to visitor survey results and visitor counts from the Tokyo Marathon EXPO 2024

Visitor Count

*From Tokyo Marathon EXPO 2024 data

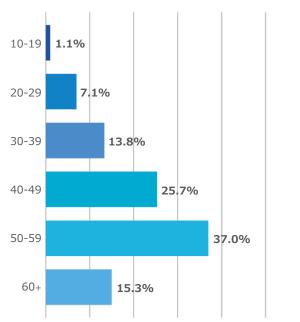
| Date | Daily Visitors |
|----------------------|----------------|
| Feb 29, 2024 (Thu.) | 24,006 |
| March 1, 2024 (Fri.) | 22,541 |
| March 2, 2024 (Sat.) | 20,592 |

Tokyo Marathon EXPO 2024 Total Visitors: 67,139



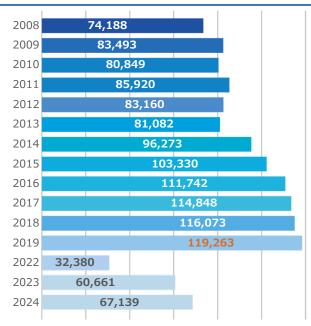
Visitor Gender Ratio: 6:4

Visitor Age



^{*}According to the Tokyo EXPO 2024 Visitor Survey

Visitor Trends



- *Visitor count is only for reference, as visitor routes and measuring points have changed.
- *Tokyo Marathon EXPO 2007 (2 days)= 51,970 people [Tokyo Dome (Limited Entrance)]
- *Held at Tokyo Big Site 2008 2018.

Held at the NOP section of Aomi, Daiba in 2019.

Not held in 2020 & 2021 due to cancelation.

Held as "Tokyo Marathon EXPO 2021" at Tokyo Big Sight in 2022.

Q. What was your purpose for attending the EXPO? (multiple answers allowed)

| 1. Packet Pick-up | 62.7 % |
|--|---------------|
| 2. Shopping | 7.0% |
| 3. Collecting information | 10.1% |
| 4. Accompanying a friend/acquaintance/runner | 6.5% |
| 5. Other | 13.7% |

^{*}According to the Tokyo EXPO 2024 Visitor Survey

Q. What kind of content would you like to have at the event?

- Running goods (protein, drinks, supplementary gel)
- Sample distribution, trial goods
- Apparel such as T-shirts, socks, shoes, sunglasses
- Commemorative goods
- Running clinic offering massages, body composition measurements, etc.

^{*}According to the Tokyo EXPO 2024 Visitor Survey

Tokyo Marathon EXPO 2024 Official Shop Data

Trends during the Event (3 days)

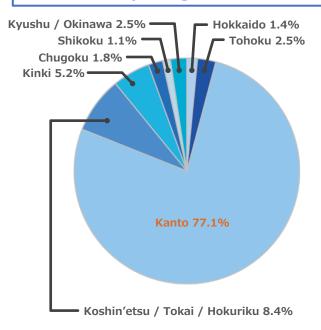
- •Sales from international visitors surpassed those of domestic visitors.
- ·Day 1 saw an increase in international visitors.
- Day 3 saw domestic/Japanese visitors as the primary target, but international visitors outpaced figures from 2023.

Visitor Spending Trends

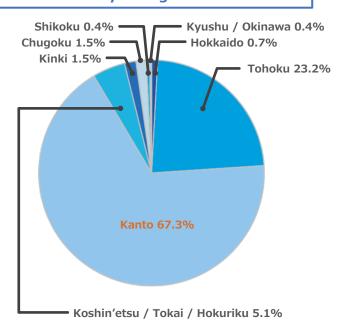
- ·Domestic (Japanese visitors) = around 3,600 JPY
- •Overseas (International visitors)=around 7,100 JPY *3-day total

Tokyo Marathon 2024 Participant Stats

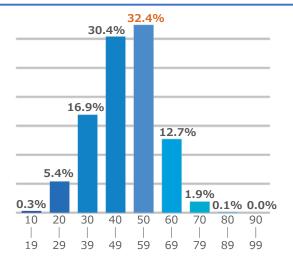
Marathon Participants by Region



10.7km Participants by Region

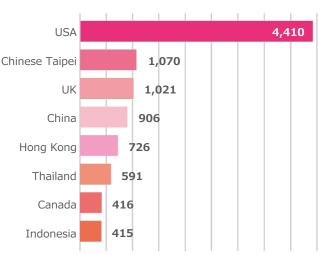


Sorted by Age Group *Including 10.7km



Runner Country/Region

*Top 8 countries excluding Japan

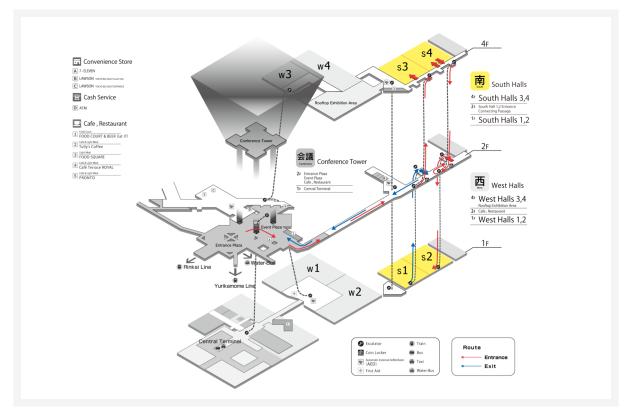


Tokyo Marathon EXPO 2025 Venue

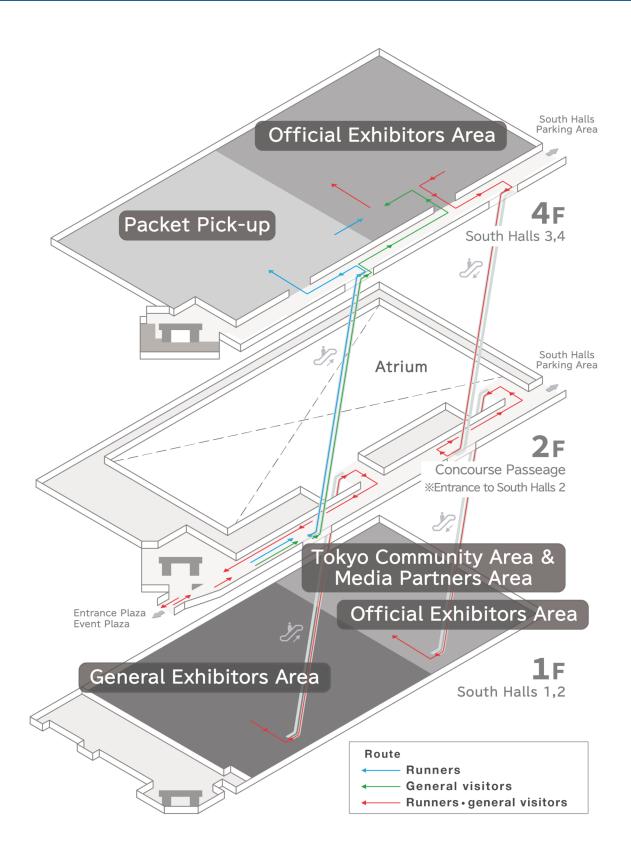
Venue Map



Tokyo Big Sight Floor Guide



Tokyo Marathon EXPO 2025 Zoning



In order to reduce visitor congestion, this year's venue will be laid out in a "Free Flow" layout. We will create an environment that allows visitors to walk around the venue in all directions, reducing the stress caused by congestion.

Exhibition Overview

At the Tokyo Marathon EXPO 2025, we look forward to "exhibitions of various genres."

We hope that varied exhibition types will spark excitement in the many visitors, and as such, we are on the lookout for providers of items, services, and information across the fields of fashion, beauty, travel, fitness, healthcare, music, and more that connect to the concept of a healthy lifestyle.

Tokyo Marathon EXPO 2025

- Venue Tokyo Big Sight, South Exhibition Halls (South Halls 1 4)
- EXPO Period February 27 (Thu.) March 1 (Sat.), 2025

Our plan will take safety and security into consideration for the good of the event. Exhibition spaces will be available in Standard Booth style (1-2 booths) or Space Handover style (4+ booths including self-prepared constructions).

Exhibition Fees

Exhibit Details

- Exhibition contents should be products and services that match the theme and direction of Tokyo Marathon EXPO 2025. The EXPO Office will confirm the details of the exhibit at the time of application and determine whether or not an exhibit will be accepted.
- The exhibition fee will be a net fee. Therefore, there will be no sales margin for advertising agencies.
- Applications for 1-2 booths will be totaled at 【¥770,000 (tax incl.) × No. of applied booths】
- Applications for 4 booths or more will be totaled at [¥660,000 (tax incl.) × No. of applied booths]
- For booth size, please refer to the chart below.

Please be aware that booth shape may change depending on the number of applications received. Booth shape will either be square or rectangular, with standard booth shape as shown below. (Please inquire with the Office if applying for more than 14 booths.)

| 1 booth | 3.0m × 3.0m | 6 booths | 9.0m × 6.0m | 10 booths | 9.0m × 10.0m |
|----------|-------------|----------|-------------|-----------|----------------|
| 2 booths | 6.0m × 3.0m | 8 booths | 9.0m × 8.0m | 12 booths | 12.0m × 9.0m |
| 4 booths | 6.0m × 6.0m | 9 booths | 9.0m × 9.0m | 14 booths | 12.0m × 10.5 m |

- * Be aware that applications for 3 booths are not being accepted.
- * Please note that exhibitions of 4 or more booths may be allocated in an adjacent layout depending on the number of applications.
- * The shape of the booth may be adjusted by the Office for booth layout reasons.
- * Which "side" of the booth will line up with traffic flow cannot be specified.

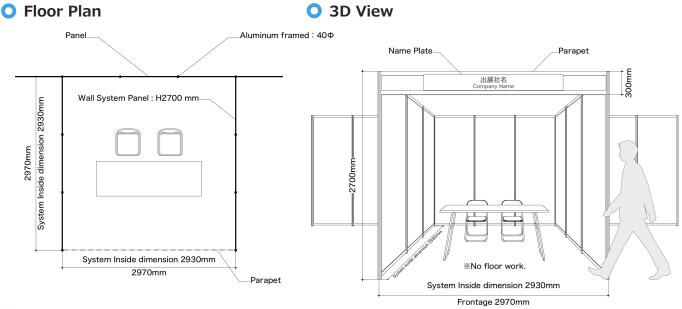
^{*}In the case that a large number of applications are received, booth applications may close before the listed deadline. Further, we recommend that you apply for booths early as there may be difficulty filling requests for a specific number of booths.

Standard Booths

Standard booths will be provided with system fittings.

• Except for auxiliary equipment (pipe chairs x2, long table x1), fixtures such as decoration costs, line charges, booth cleaning, and waste disposal fees are not included.

If any of the above will be needed, exhibitors are requested to prepare on their own.



Name Plate

出展社名 Company Name

- For booth application info, please refer to "EXPO Exhibition Application" on P.8 & P.9
- Information on booth decoration regulations can be found on P.10
- For Space Handover applications of 4 or more booths (self-constructed), the EXPO Office will perform only the primary electrical trunk line work (distribution board installation) at the exhibitor booth. Exhibitors are requested to make their own arrangements for secondary electrical work.

| No. of Booths | Layout | | |
|---------------|--------------------------------------|--|--|
| 1 booth | Standard Booth | Wall system panel (white) x9, Parapet (white), Name plate (white base / black letters), 1kW Electric installation & usage, Double outlet x1, Fluorescent light x2, Pipe chair x2, Long table x1 | |
| 2 booths | Standard Booth | Wall system panel (white) x12, Parapet (white), Name plate (white base / black letters), 1kW Electric installation & usage, Double outlet x2, Fluorescent light x4, Pipe chair x4, Long table x2 | |
| 4+ booths | Space Handover [self-constructed] | Electric installation & usage in line with no. of booths *Booth ancillary equipment is distribution board only (Basic electricity supply capacity: 1kW per 1 booth) | |

^{*}We plan to offer other options in addition to the standard booth fixtures (pipe chairs, long tables). Name plates can be changed to original company name plates, etc. as optional equipment (for a separate fee). Other fixtures and fittings cannot be changed.

EXPO Exhibition Application 1



Exhibition Conditions

Manufacturers, trading companies, information media businesses, and organizations, etc., associated with foot race sports or that contribute products, services, and publications, etc.

Exhibition Area

The Exhibition Area for the Tokyo Marathon EXPO 2025 will be divided into an Official Exhibitor Zone and a General Exhibitor Zone.

Official Exhibitor Zone

Exhibitions by the Official Partners and co-organizers of the Tokyo Marathon 2025, as well as associations affiliated with the Tokyo Marathon.

General Exhibitor Zone

Exhibitions by enterprises and organizations entered by general applications.

*Competitors will not be excluded from this zone.

How to Apply

Complete the application form on the official website.

*The Organizer of the Tokyo Marathon EXPO 2025 reserves the right to decline any applicant deemed unsuitable or who does not qualify as an exhibitor (groups who do not fulfill the application requisites listed above).

Official Website

https://www.2025.tokyo42195-expo.org/entry/form e.php

Application Deadline

1st Application Deadline: August 30 (Fri.) – October 31 (Thu.), 11:59 p.m. (JST), 2024

*Booth locations are on a first-come, first-served basis for each size of booth.

2nd Application Deadline: November 1 (Fri.) – 15 (Fri.), 11:59 p.m. (JST), 2024

- *Exhibitors are not allowed to choose their booth location. The Office will propose a location.
- *Applications will be closed once the number of booths has run out regardless of the application period.

Payment of Application Fee

Payment of exhibition fees shall be made to the designated bank by the deadline indicated on the invoice from the EXPO Office.

• The EXPO Office will confirm the details of your exhibit after receiving your application.

Upon confirmation, an "Exhibitor Approval Notice" will be sent via e-mail (to be sent one week after the application is submitted). An invoice for the exhibition fee will be issued at the end of the month in which the notice is received, and the fee must be transferred by the end of the following month.

Payment terms: Invoice at the end of the month, wire transfer at the end of the following month [invoice to be sent within 5 business days].

Bank transfer surcharge: To be borne by the exhibitor.

The above measures will apply as a general rule, so please be aware of them.

*Please note that companies applying in August will be completing the wire transfer at the end of October, with the end of September as the closing date.

Changes / Cancelation

A cancelation of or any changes to the booth application shall be made by submitting a written notification setting forth the reasons for such changes or cancelation to the Organizer for approval. Once the exhibition has been approved (and the "Exhibitor Approval Notice" received), cancelation fees shall be charged if the Organizer receives notification during the periods outlined below:

- 1) From Exhibition Approval* until the day before the Exhibitors Meeting (Nov 28) = 50% Booth Fees
- 2) The day before the Exhibitors Meeting or after (Nov 29) = 100% Booth Fees
- *Exhibition Approval will be the date that the "Exhibition Approval Notice" is sent from the EXPO Office.
- *In the event that the EXPO is canceled, please refer to "14. Cancelation of the EXPO" on P.13.

EXPO Exhibition Application 2

Booth Specifications

- 1) Booths may be adjacent to one another or independently located.
- 2) Please consider visitor waiting lines, viewing space, fitting space, etc. when deciding how many booths to apply for.
- 3) Usage of space outside of one's booth for PR activities or visitor waiting lines will be strictly prohibited.

Venue Layout (Visitor Flow)

In order to reduce visitor congestion, this year's venue will be laid out in a "Free Flow" layout. We will create an environment that allows visitors to walk around the venue in all directions, reducing the stress caused by congestion.

*We are planning to distribute a map to visitors of the venue.

Booth Location Allotment

Booths will be allocated on a first-come, first-served basis as decided by the Organizer.

*You will be informed once this has been decided.

Exhibitors Meeting

The Exhibitors Meeting will take place on November 29 (Fri.), 2024.

This meeting will be held online.

More information on this event is expected to be shared late November 2024.

*Detailed exhibition rules / decoration regulations / application information will be discussed at the Exhibitors Meeting.

Name / Logo Usage

Please note that once an exhibition has been confirmed, there will be restrictions on usage of the Tokyo Marathon name/logo in booth exhibition announcements.

"Tokyo Marathon" Name / Logo

Official Partners / Co-sponsors of the Tokyo Marathon will be able to use the Tokyo Marathon name and logo. Tokyo City Zone Exhibitors / General Exhibitors is not allowed to use the Tokyo Marathon name and logo.

"Tokyo Marathon EXPO 2025" Name / Logo

These may be utilized for pre-exhibition announcements and post-exhibition reports.

* Precautions for Tokyo City Zone Exhibitors & General Exhibitors

Please note that the Tokyo Marathon logo, including other logos and names that evoke the Tokyo Marathon and name, may not be used for any announcements (social media posts, websites, etc.) or in booth decorations or original goods (including novelties, merchandise, etc.).

[Examples of Prohibited Use]

Combinations of the following elements that are clearly reminiscent of the Tokyo Marathon.

The year, diagrams of the Tokyo Marathon course, landmarks that evoke the course, images of runners on the course, etc.

Details will be explained at the exhibitor briefing.

General Booth Regulations / Precautions

Basic Booth Decoration Regulations / Exhibition Rules (For All Exhibitors)

- Please plan for all objects and decorations to fit within the confines of your booth.
- In order to properly maintain the facility, the following construction will be prohibited:
 - (1) Driving nails/studs

- (2) Drilling, chipping, cutting, gas welding
- (3) Direct Application of paint, etc.
- (4) Applying adhesives to paste something
- (5) Direct application of a cutter/knife
- (6) Wrapping wires around pillars, etc.
- (7) Using the building to support signboards, etc. (8) Any other act that might cause damage to the facility
- *Decorating or displaying items on the building framework is prohibited.
- Placing any object (signs, lights, etc.) in a way which extends into shared spaces is not allowed.
- For anchor bolts to be installed in the floor, please submit an application to the Office and pay the floor repair fee.
 - *Only core rod driving anchor bolts within 16mm in diameter and of a shield depth within 60mm (drill within 17mm in diameter) will be allowed.
- Please keep and manage your own valuables.
- Ceiling/roof structures are generally prohibited as they interfere with automatic fire alarm. detection and sprinkler systems. However, if the ceiling structure is under 50m in area, under 1.2m in width/depth, and the roof/ceiling has an aperture ratio of 70% or more (louvred, mesh, or nonflammable material), then it will be permitted.
- Gas constructions are not permitted within the booth.
- Out of consideration for other exhibitors, speaker volume will also be limited.
- If you would like to implement balloons or other floating decorations in the venue, please contact the Office in advance.
- Please submit a diagram of your booth plan (floor plan/3D view) in advance to the Office. [Approximately 2 months before the event]

Booth Height Limits

- Exhibition decorations (wall decorations, fixtures, exhibit items) must extend no higher than 6.0m (6,000mm) above the venue floor.
- 1) 1 2 Booths (Basic Booth): 6.0m (6,000mm) above the venue floor
- 2) 4+ Booths (Self-Construction): 6.0m (6,000mm) above the venue floor
 - *If your booth is adjacent to another, a setback of 1 m will be applied to the boundary between them, so please be aware that you may not build a wall or structure over 2.7m in height.

Precautions

- System paneling is provided on lease. Please be careful, as damages will be charged.
- Use of nails or thumbtacks directly into paneling is prohibited. Do not damage or adjust the paneling or poles.
- If water supply/drainage is desired, please contact the Office.
- Applications for electricity and Internet lines must be completed by the application deadline. Please ensure that you submit everything by the deadline.

^{*}Details will be discussed at the Exhibitors Meeting. Additional materials are planned to be distributed at that time.

EXPO Exhibition Application Precautions

Provision of Food & Drink

- Food and drink can only be provided if it is individually packaged and does not require cooking.

 *Cooking and other preparative activities are not permitted within the booth.
- Exhibition (sale or free provision) of beverages is possible ONLY IF it is provided in a sealed can, bottle, and PET bottle.
 - *It is not permitted if the seal is broken or cap is changed for another beverage.
- Regarding candy and supplements, exhibition (sale or free provision) is possible if each item is individually packaged and meets the listed food product requirements.
- Exhibitors planning to distribute food/drink must contact the Office prior to submitting a health center application. After confirming the contents, we will consult the Organizer to determine whether it will be possible.
- Prior applications to the health center will be carried out by each exhibitor.
 Once you have applied, please submit a copy of the application to the Office.
- Disposal of food/drink containers distributed by an exhibitor will be the responsibility of that exhibitor.

Provision of Medicine, etc.

- When exhibiting or sampling pharmaceuticals and quasi-pharmaceuticals, exhibitors must check directly with the relevant health center.
- Please notify the Office of products/exhibit items handled within the booth.
- Each exhibitor is required to apply in advance to a health center.
 When applying to the health center, please submit a copy of the application form to the Office.

If you are planning to distribute food/drink, pharmaceuticals/quasi-pharmaceuticals through sampling, etc., please directly contact the relevant health center (Koto Ward Health Center/TEL: +81-03-3647-5855) prior to the event.

Use of Flame or Dangerous Items

1) About Open Flame:

Open flame is prohibited at this event.

This includes gas stoves, gas burners, fireworks, firecrackers, and any activities involving fire.

- 2) About Dangerous Items:
 - Dangerous items like gasoline, kerosene, electric generators, etc. are strictly prohibited.
 - If it is absolutely necessary to use dangerous items in your demonstration, or if you must bring them in for your exhibition, please notify the Office beforehand so that we can coordinate with the venue and the local fire department. We will inform you whatever it will be possible after receiving approval from the fire department.
 - *Below are some examples of situations which would require fire department approval:
 - ·Chemical compounds with the potential to emit poisonous gas, etc.
 - ·Oils used for relaxation
 - ·Hydrogen-based products (please note that hydrogen water and other products which contain hydrogen fall under the category of dangerous items)
 - ·High-concentration rubbing alcohol (concentration of 60% and up/volume of 80L and up)

Schedule

Tokyo Marathon EXPO 2025

| | TORYO Marathon Ext o 2023 |
|------|---|
| 2024 | August 30 (Fri.) |
| Aug. | Tokyo Marathon EXPO 2025 Exhibitor Applications Begin |
| | |
| | |
| Sep. | 1 st Application Period |
| | |
| Oct. | 1st Period Deadline: October 31 (Thu.) 11:59 p.m. (JST) |
| | 2 nd Application Period |
| Nov. | 2 nd Period Deadline: November 1 (Fri.) – 15 (Fri.) 11:59 p.m. (JST) |
| | November 29 (Fri.) Exhibitors Meeting (Online) |
| | *Explanation of details, announcement of booth placement. |
| Dec. | Late December (Provisional) 1st Document Deadline |
| | » Submission of printouts/web info: official exhibitor name/PR copy |
| 2025 | Mid January (Provisional) 2nd Document Deadline |
| Jan. | » Deadline for construction applications, options applications |
| | Late January, Exhibitor Overview Uploaded to Official Website (tentative) |
| | |
| | February 25 (Tue.) – 26 (Wed.) |
| | Tokyo Marathon EXPO 2025 Setup |
| Feb. | February 27 (Thu.) – March 1 (Sat.) |
| Mar. | Tokyo Marathon EXPO 2025 |
| | March 1 (Sat.) Event Closing – 9:30 p.m. (JST) |
| | Tokyo Marathon EXPO 2025 Removal |
| | March 2 (Sun.) Tokyo Marathon 2025 |

^{*}In the event of a change, it will be announced on the official website.

Terms of the Exhibition Agreement

1. Exhibition Application and Agreement

An exhibitor who wishes to exhibit at the Tokyo Marathon EXPO 2025 (the "EXPO") may, on the condition that it agrees to comply with the terms set forth in this Exhibition Agreement (this "Exhibition Agreement"), submit an application form in accordance with the procedures set forth in such application form. The organizer of the EXPO (the "Organizer") will examine the application and issue an "Exhibition Confirmation Notice" and "Invoice" only to those applicants whose items for the exhibition satisfy the objectives of the EXPO. The Exhibition Agreement between the Organizer and the exhibitor shall come into effect upon receipt of this "Exhibition Confirmation Notice" by the exhibitor.

2. Payment of Exhibition Fees

The exhibitor shall complete payment of the exhibition fees by the deadline shown on the "Invoice." If the payment of exhibition fees cannot be confirmed by the designated deadline, the Exhibition Agreement may be canceled. If an exhibition is being financed through a national or local government grant, exhibition fees shall be paid prior to the EXPO even if such grant may not be provided until after the EXPO.

3. Change in or Cancelation of Exhibition

A cancelation of or any changes to the exhibition space for which an application was made (hereinafter referred to as the "Booth"), shall be made by submitting to the Organizer a written notification setting forth the reasons for such changes or cancelation. In the event of any changes or cancelations after confirmation of the exhibition, cancelation fees shall apply if the Organizer receives notification during the periods outlined below:

- (1)From the date of Exhibition Confirmation until the Exhibitors Meeting (November 28):50% of exhibitor fees.
- (2)Beginning the date of the Exhibitors Meeting (November 29):100% of exhibitor fees.

If an exhibitor has not paid the above amount by the date of the cancellation notification, such exhibitor shall pay such amount immediately.

4. Invitation Guarantee

Under no circumstances shall the Organizer issue an Invitation Guarantee or Letter of Reasons for Invitation in the format stipulated by the Japanese Ministry of Foreign Affairs.

5. Prohibition on Subleasing of Booths

Exhibitors and applicants are prohibited from subleasing, selling, exchanging or transferring any contracted Booths without obtaining written consent from the Organizer.

6. Decisions Regarding Location of Booths and Stock Spaces

The final decision regarding locations of Booths and Stock Spaces shall be determined at the discretion of the Organizer with consideration to the number of Booths and content of the exhibitions, etc.

7. How to Use the Booths

- (1) All advertising and sales activities must be conducted inside the Booth. Exhibitors may not use aisles or any other space outside of their booths for advertising activities. Exhibitors are responsible for ensuring that the aisles near their booths are not crowded due to promotional activities.
- (2) Exhibitors agree that they will not set up their Booths in ways that obstruct adjacent Booths. If there are complaints from any adjacent Booths, the Organizer will determine whether changes to any of the Booths are necessary for the proper operation of the EXPO. Should the Organizer find that certain changes to the Booths are warranted, exhibitors shall comply with any requests from the Organizer to make the necessary changes.
- (3) The height of the decorations is to be kept within the dimensions outlined in the "Exhibition Manual" which will be provided by the Organizer. Under no circumstances shall the decorations protrude from the allocated floor space. The "Exhibition Manual" is planned to be provided at the Exhibitors' Meeting.
- (4) The Organizer reserves the right to limit any exhibitions which is considered problematic due to noise, operating methods, materials used, or any other reasons. The Organizer also reserves the right to prohibit or remove any exhibits if, from the perspective of the Organizer, any such exhibits do not meet the objectives of the EXPO. This right may be extended to people, objects, behaviors, printed materials and anything else which the Organizer may find problematic.
- (5) Exhibitors shall bear all costs and expenses relating to the limitations or removal of exhibitions mentioned in Paragraph (4) above. Furthermore, no exhibitors shall be allowed to bring a claim against the Organizer for any losses and/or damages that result from such changes and/or limitations.
- (6) Exhibitors must strictly adhere to all disaster prevention and safety regulations and administrative guidance applicable to the exhibition venue.

8. Exhibition Items and Requirements

- (1) Exhibition items are limited to those items set forth in the "Exhibition Requirements." However, any exhibition items that are determined to be inappropriate by the Organizer will not be allowed to be exhibited even if they otherwise meet the requirements.
- (2) Should the Organizer determine that any exhibitor is in breach of the requirements as set forth above, the Organizer reserves the right to demand removal of the relevant exhibition item. In the event the exhibitor refuses to comply with such removal instruction given by the Organizer, the Exhibition Agreement may be terminated.

9. Warranty

Exhibitors warrant that none of the printed materials and other media of products displayed or used in connection with any of the exhibition items at the EXPO and other associated exhibition items do not infringe trademark rights, design rights, patent rights, utility model rights or other intellectual property rights of any third party.

Management of Exhibition Items and Responsibility of Exhibitors

The Organizer will employ security guards and make the utmost effort to manage and protect the exhibitions and to prevent accidents, but exhibitors are responsible for managing their own exhibitions. The Organizer shall not be held liable for any losses and/or damages of any sort whatsoever incurred by any exhibitors.

11. Exhibition Placement and Removal

- (1) The delivery and placement of exhibitions in the venue are to be carried out within the allocated time outlined in the "Exhibition Manual" which will be provided by the Organizer at a later date. Placement of exhibitions within the Booths must be completed by the time specified by the schedule set by the Tokyo Marathon EXPO Office. If any exhibitor does not occupy its Booth by 9 p.m. on the day prior to the opening day of the EXPO (February 26, 2025) the Organizer will deem the Exhibit Agreement to have been terminated. The Organizer shall have the right to use such Booth in ways it considers appropriate. Under such circumstances, the Organizer shall not refund the exhibition fees.
- (2) Exhibitors must obtain permission from the Organizer before delivering, moving or carrying any of the exhibition items in and out of the venue during the EXPO.
- (3) Exhibition items and decorations within the Booths must be removed by the time specified by the schedule set by the Tokyo Marathon EXPO Office. Any materials not removed by that time shall be deemed abandoned and it shall be removed by the Organizer. The cost of removal shall be borne by the exhibitor.
- (4) If any exhibitor wishes to conduct work at times different from what are stated in the "Exhibition Manual," prior notification to the Tokyo Marathon EXPO Office is required. In such cases, an overtime fee will be charged for any work conducted outside the schedule times. However, there is a limit to the time available for work.

12. Termination

- (1) The Organizer may terminate its contract with any exhibitors after an "Exhibition Confirmation Notice" has been issued, if any of the following events occurs:
- i . There is a violation of Clause 8 (How to Use the Booths) or Clause 9 (Exhibition Items and Requirements) of the Exhibition Agreements and necessary steps are not taken to rectify the situation as directed by the Organizer.
- ii . A determination by a judicial body has been made or an advisory guidance from relevant governmental authority has been made which confirms that an exhibition item is in violation of Clause 7, the Warranty provision, of the Exhibition Agreement.
- iii. Other situations in which an exhibitor may be determined to pose grave threat to the proper and smooth operation of the FXPO.
- iv. An exhibitor is subject to suspension of banking privileges due to dishonored checks or bills.
- v . A petition for provisional seizure, provisional injunction, compulsory execution, auction, special liquidation, bankruptcy, civil rehabilitation, corporate reorganization or other similar petition has been filed.
- vi. It is determined that an exhibitor is an organized crime group or an organized crime affiliated group, or such exhibitor has a relationship with such groups or any other anti-social forces, or such exhibitor has used such anti-social forces for the exhibitor's advantage.
- (2) In the event the Organizer notifies its termination of the Exhibition Agreement due to the above Paragraph, exhibitors must agree to the following terms without objection:
- i . If notification is made during the EXPO, the exhibitor must, at its own expense, immediately remove the exhibition items and return the Booth to its original state, in accordance with the instructions of the Organizer.
- ii . The exhibitor shall be prohibited from bringing any claims for damages or liabilities against the Organizer in connection with the termination of this Exhibition Agreement.

- iii. The exhibitor shall hold harmless and indemnify the Organizer for any liabilities of the Organizer that arise in connection with the exhibitor's breach which led to the termination of the Exhibition Agreement.
- iv . In the event a third party brings a claim for damages or liabilities against the Organizer as a result of an exhibitor's refusal to comply with the termination of the Exhibition Agreement, such exhibitor shall indemnify the Organizer for all court costs and liabilities.
- (3) If an exhibitor falls under any of the items in Paragraph (1) of this Clause, regardless of before or after the termination of the Exhibition Agreement, the Organizer reserves the right to delete coverage related to the exhibitor in the venue notices and official brochure published by the Organizer.

13. Indemnification

- (1) The exhibitor shall hold harmless and indemnify the Organizer for all liabilities of any kind that relate to damages to the equipment at the venue or the building in which the EXPO is held, or injuries caused to people, resulting from any negligent acts of the exhibitor or its agent, or any other causes.
- (2) The exhibitor agrees to indemnify the Organizer for all court costs, liabilities (including legal fees), necessary expenses and losses arising from lawsuits relating to the following claims:
- i . If a lawsuit is filed against the Organizer (includes cases in which an exhibitor is also named as a defendant) because an exhibitor's exhibition at the EXPO is in violation of trademark rights, design rights, patent rights, utility model rights or other intellectual property rights of third parties.
- ii . If, due to a lawsuit in "I," the Organizer is held liable for damages pursuant to a decision made by a court or through settlement, regardless of whether such settlement is made in or out of court. (The Organizer shall not be restrained by the exhibitor in a settlement.)

14. Cancelation of the EXPO

The Organizer may be forced to cancel or postpone the holding of the EXPO or shorten its duration due to natural disasters, such as earthquakes, fires, and other inevitable circumstances. In the event of a cancelation, no refund for exhibition fees, including fees for the Booths, shall be made.

15. Compliance with the Exhibition Agreement

The exhibitor acknowledges that series of regulations provided by the Organizer shall become a part of this Exhibition Agreement and agrees to comply with all of the terms of the Exhibition Agreement. The exhibitor also acknowledges that all terms of the Exhibition Agreement and regulations set forth by the Organizer are intended to protect the interests of the EXPO, and that it agrees to cooperate in the protection of such interests.

16. Acquiring Visas

If an overseas exhibitor requires a visa, it shall be the responsibility of such exhibitor to prepare the necessary documents, including an Invitation Guarantee or a Letter of Reasons for Invitation, and to follow the procedures for acquiring a visa. In preparing such documents, the Organizer shall not provide any documents other than the "Exhibition Confirmation Notice." Furthermore, the Organizer shall not be held liable for any damages whatsoever resulting from an exhibitor's inability to participate in the EXPO due to a visa not being issued by the Japanese Embassy or Consulate.

17. Jurisdictional Court

Any disputes arising in connection with this Exhibition Agreement shall be settled in the Tokyo District Court.

18. Governing Law

The governing law of this Exhibition Agreement shall be the Law of Japan. $\label{eq:continuous} % \begin{subarray}{ll} \end{subarray} % \begin{$

19. Language of Use

The language used in this Exhibition Agreement shall be Japanese in the case of exhibitors that are companies located in Japan, but it shall be English for all other cases.

20. Miscellaneous

The Organizer will take photographs to document the exhibition (including exhibitors and exhibited products). Please note that the photographs taken may be use by the Organizer.

21. Acquiring Visas

If an overseas exhibitor requires a visa, it shall be the responsibility of such exhibitor to prepare the necessary documents, including an Invitation Guarantee or a Letter of Reasons for Invitation, and to follow the procedures for acquiring a visa. In preparing such documents, the Organizer shall not provide any documents other than the "Exhibition Confirmation Notice." Furthermore, the Organizer shall not be held liable for any damages whatsoever resulting from an exhibitor's inability to participate in the EXPO due to a visa not being issued by the Japanese Embassy or Consulate.

Frequently Asked Questions 1



Q.1 How can I add tables, display stands, or other equipment?

A. After the Exhibitors Meeting, the Office will accept paid applications for various kinds of equipment, including audio/video materials, computers, etc. Although there will be a deadline for applications, additional arrangements for equipment can be made at the venue during setup or during the EXPO event. Please note that the number of items that can be arranged during the setup and exhibition period is limited. Exhibitors may also make their own arrangements. *Details will be explained at the Exhibitors Meeting based on the materials provided.

Q.2 Is it possible to connect our booth to the venue internet line?

Α. Yes, for a separate fee. Details on connection speeds will be explained based on materials provided at the Exhibitors Meeting.

Q.3 How will display items etc. be handled between prior setup and the day of the event?

Α. Night security guards will be stationed at the venue from prior setup until the day of the event. However, the Organizer does not provide insurance for exhibits, and exhibitors are responsible for managing their own exhibits. Exhibitors who wish to bring in their display items the day before the event are especially asked to understand the above point. We recommend that you do not leave expensive or valuable items at the venue, instead keeping them with you. Please note that once you have left the venue after the exhibition, you will not be allowed to enter the venue at night.

Q.4 Are we allowed to play music?

A. Yes. However, speaker volume will be limited in order to reduce sound interference in the venue and to avoid disturbing other exhibitors. Details will be explained based on materials provided at the Exhibitor Meeting. Please note that each exhibitor is responsible for submitting an application to JASRAC, etc. for the use of music.

Q.5 Can we use electricity at our booth during prior setup?

The power will be turned on at 2:00p.m. on February 26 (Wed), the day before the exhibition. However, please note that there may be a delay due to the progress of construction. Details will be explained at the Exhibitor Meeting. The entire venue will be in the setup phase the day before the event, so circuitry work may be conducted at this time. The power may be cut off suddenly, so please be careful. We recommend that exhibitors who will be using computers or videos prepare backups.

Q.6 What will the lighting be like during the exhibition?

A. We plan to use 100% of the venue lighting during the exhibition. Further, while we generally think of setup time as using 50% lighting, we plan to use 100% lighting during setup to allow exhibitors the chance to adjust for the event day. Details of the supply time will be explained based on materials provided at the Exhibitors Meeting.

Frequently Asked Questions 2

Q.7 Can we conduct sampling outside of our booth?

A. No, you cannot. Sampling, as well as all displays and demonstrations, must take place within your company's booth. Be careful that you do not to disturb the other exhibitors.

Additionally, we ask you to take measures to ensure queues must contained within your booth.

From a perspective of keeping visitors safe, queues or PR activities that extend out into the walking areas will be prohibited.

Q.8 Can we sell merchandise?

A. Yes, you may.

However, you will be required to submit a notification to the Office informing that merchandise sales will take place.

More details will be explained based on materials provided at the Exhibitors Meeting.

Q.9 Will there be a space for exhibitor stock?

A. Stock space for exhibitors will be available with extra cost at the venue during the event. (Please note that the number of stockrooms is limited.)

The space can be used for stocking exhibits and as a waiting room for exhibitors.

Q.10 Will there be limitations on what we can bring on the day of the Tokyo Marathon 2025?

A. Yes. In order to prevent unforeseen circumstances from occurring, there will be restrictions on items that may be brought into the starting area and onto the course.

Please refer to the following the Tokyo Marathon 2024 list of restrictions.

*In the event that a restricted item is found, it will be confiscated or destroyed on the spot.

No Hydro Flasks, Bottles, Cans, or PET Bottles are allowed



Handling rules of Spray Cans

Spray cans are prohibited. However, spray cans may be brought in ONLY on the condition that all of the following requirements are met:

- Commercially available products that are unopened.
 However, only products that are clearly classified as pharmaceuticals or cosmetics.
- Items with a single content of 120 mL or less and up to one unit



Handling rules of Beverages

Beverages are prohibited. However, beverages may be brought in ONLY on the condition that all of the following requirements are met:

- Commercially available products that are unopened (paper cartons, aluminum pouches)
- O Products with a single content of 250 mL or less.
- O Products with a total volume of 500 mL or less.

Other Restrictions on Outside Items



- × Poisonous and deleterious substances, explosives, gunpowder, oils, items that may generate toxic gases, and other hazardous materials.
- $\boldsymbol{\times}$ Knives, flammables, and other potentially hazardous props.
- imes Items that may be used as deadly weapons, such as cutter knives, scissors, industrial tools, long umbrellas, etc.
- × Stick-shaped objects exceeding 30 cm in length, such as selfie sticks.
- \times Wireless communication devices (*excluding cell phones, PHS, Wi-Fi).
- × Loudspeakers, boom boxes, musical instruments, laser pointers, reflectors, and other items that emit sound or light that may disturb other runners depending on how they are used. Also, items that may affect the safety operation of the event.
- \times Printed materials, flags, banners, placards, and other similar items intended for distribution.

*Refer to the Tokyo Marathon 2024 Runner's Participation Guide

This information will be officially published on the Tokyo Marathon 2025 official website in February 2025. Exhibitors who are considering selling products, etc., should refer to the previous event's restrictions as listed above.

Q.11 Will there be a resident doctor?

A. During the exhibition, a nurse will be stationed in the venue's first aid room.

Frequently Asked Questions 3



Q.12 I would like to travel to the venue by car. Will there be a parking lot available?

A. Please note that there will be no designated "Exhibitor Parking" arranged by the Organizer. Instead, the Organizer will guide you to the parking facilities provided by the venue. Further details will be explained based on the materials provided during the Exhibitions Meeting.

Q.13 Will there be a motorcycle parking lot?

A. Please make use the venue's parking lots on your own. There are 4 locations, but the operating status of each parking lot may vary depending on the conditions of the event. Refer to the website for more information.

https://www.bigsight.jp/visitor/parking/ - anc-02

Q.14 Will there be a safety deposit box for valuables?

A. No, safety deposit box will not be provided. Please keep valuable items on your own, or otherwise in coin lockers etc. for other items.

Q.15 I received an email that appears to be a virus...

A. It is possible that an email virus is using an email address that seems to be from the Office, possibly obtained from a webpage or the address book of an infected PC. We urge everyone to take their own antivirus measures. Please note that all emails from the Office will be sent from the following address: <expo@tokyo42195.org>

Additionally, all emails will have Japanese titles, and no emails will be sent with English-only titles.

Q.16 Is there insurance available in case of theft of sales or display items?

A. The Organizer will not be held responsible for any financial difficulties faced by exhibitors. Since there is no official insurance, we kindly request exhibitors to take good care of their valuables and merchandise during sales.

TOKYO MARATHON



Contact

Tokyo Marathon EXPO 2025 Office

E-mail: expo@tokyo42195.org